

Tess Unlimited



T.E.S.S. Unlimited
Patrijsstraat 99
6971 VA Brummen

ABN Amro NL ABNA 061.97.17.688
KVK 81814
ANBI-Status 819906268

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www.tessunlimited.com

Annual Report 2017

The foundation's purpose:

Our purpose, in general, is to raise funds and other resources to support charities in developing countries. We also support a selected group of charities as well.

The foundation seeks to achieve its objective by:

We organize activities to raise money and resources including recruiting sponsors for the program.

Ultimo 1 January 2009 the Foundation TESS Unlimited obtained the status " Public Benefit Institution" status (ANBI) following a decision by the Dutch tax authority. This decision is based on Article 6:33 of the Income Tax Act 2001 and applies as long as the requirements are met for such an institution.

Tess Unlimited

Since 2008, the foundation Tess Unlimited has been successfully active with various programs in Guatemala, in and around Antigua.

Milk Project

Our goal for the milk project is to make sure the children get to a healthy weight as quickly as possible. This is an important step, so the children can be operated on their lip and/ or palate. A minimum weight is required for both operations.

We travel once per month to two different provinces (San Marcos and Huehuetenango) to check all children on their weight and growth. We also provide milk, medication and special food bottles. We also see children who live closer to Antigua, once per month, at our office and we mirror what we do in the provinces.

Our ambition and goal is for all children below the proper weight be included in our milk project, so we can operate on them as quickly as possible. We also want to keep the children in the milk project for a few months' post operation, so they will not lose weight.

Unfortunately, this is not always possible because of the cost.

Operation Week

Our goal is to perform the operation all the children found with a cleft lip and/or palate. We currently operate on an average of 200 children per year. This is for the lip closure, closure of the palate, reconstruction of the lip, nose correction, and in the future, the closing of the gums. On average, we have six operating weeks per year.

Our ambition is to operate on **all** children with a cleft lip and palate.

We could on operate more children, but because of the cost, this is not yet possible. Our ambition is to operate 250 to 300 children annually.



In 2016 the board of Tess Unlimited has decided to focus specifically on the milk project and the operations.

We are now busy to develop plans to convert the dream centre (which we own) to a clinic where we can perform cleft lip and pellet operations. We have a team of experts helping us with that amongst them is Patricia Bortoluzzi (surgeon and member of our committee of support) to make sure that it is done according to the correct criteria as well as latest performance standards

During 2018 through our newsletters we will keep you posted on the development and progress thereof.



Board of Directors

<i>Data</i>	Description	Name	Date of birth	Position
18-09-2008	Start of the foundation			
18-09-2008	Director	Tessa de Goede	(09-04-1983)	Founder and General manager in Guatemala
01-05-2014	Director	Peter Olierook	(25-07-1951)	Treasurer
01-10-2011	Director	Trees Gieling	(26-08-1952)	Fundraising
28-09-2014	Director	Jan-Willem van de Kolk	(28-07-1962)	Secretary
09-08-2015	Director	Marianne Karstens	(27-07-1986)	Board chair
09-08-2015	Director	Madelon de Grave	(26-07-1989)	Fundraising and Marketing

The board members don't receive compensation for their work.

Activities in 2017

We achieved great results this year and we would like to share these with you:

- 270 children got their surgery!
- We had a total of 9 surgery weeks.
- Over 220 babies got to a healthy weight in our milk project.
- We had over 1800 speech therapy sessions this year, which amounts to 260 children per year.
- 29 kids took part in Campamento Sonrisas.

Achieved results compared to the previous years:

- We did more surgeries this year than in any of Tess Unlimited 9 previous years. In 2014 we had 206 surgeries, in 2015 we went up to 207 and in 2016 we did 165 surgeries.
- We also had more surgery weeks this year in comparison to the previous years.
- We have an average of 220 babies in our milk project every year, and 2017 was no exception.
- In 2017 we almost doubled our speech therapy sessions. We went from 1000 sessions in 2015 and the same in 2016 to some staggering 1800 sessions! We were able to do this, because of our 2 newly trained speech therapists.
- We 'only' had 29 kids in our Campamento Sonrisas this year, less than previous years. Our experience has taught us, that the level of personalized attention is much greater in a slightly smaller group.

In the past 9 years Tess Unlimited has helped over 1500 children with a cleft lip and cleft palate surgery!



We would like to share with you some interesting and funny facts,

- Tess Unlimited employs 11 locals, 3 of them were born with a cleft lip themselves, and 5 of them have a son or daughter with a cleft lip and one who has a nephew with a cleft lip.
- Within our foundation we are doing research on the families in which cleft lips have a high prevalence, and most mothers are between the ages of 18 and 24 when the babies are born with a cleft lip/open palate.
- There are more boys being born with a cleft lip than girls.
- Our oldest patient to receive her operation this year is 11 years old!
- To get 220 babies a year to a healthy weight you need more than 10.000(!) containers of formula.
- Families of our patients give us the nicest tokens of their appreciation of our help. This year we received over 20 lbs. of apples, pears, corn, live chickens as well as slaughtered ones, clothing and handmade bags.
- Every year we come across the most special baby names, here is our top 3 girl's names: Esmirsy, Beberly and Kenia. And our top 3 boy's names: Crisman, Celso and Danglis!
- One of our patients is named after the singer Justin Bieber.



Our website has a lot of information and short documentaries about our activities in Guatemala

<http://www.tessunlimited.com/>

We are also very active on Facebook where you can see various videos about our activities and stay informed about the various actions and activities.



<https://www.facebook.com/TESSUnlimited/>

We also have a number of movies on our YouTube channel



<https://www.youtube.com/channel/UCswRr9hnyEzqfmSAXqyUxRQ>

Tess Unlimited

For next year we want to operate on a minimum of 250 children again. Unfortunately we have a growing waiting list of over 500 children who desperately need their surgery. We also want to train another speech therapist and we want to hire a psychologist to work within our team.

If everything goes according to plan, one of our biggest dreams will come true next year which is the construction of our very own Tess Unlimited clinic with two operation rooms!

We would like to thank everybody who helps and sponsors our foundation very much for all your support. Without your help we would not be able to do what we do. A thousand heartfelt thank-you's from the Tess Unlimited team, from our patients and their families. We hope we can continue counting on your support in 2018!

The board of TESS Unlimited.





Financial Information

Foundation T.E.S.S. Unlimited			
Financials as of december 31 2017			
ABN Amro checking account	€ 174,525.75	Capital	€ 237,565.47
ABN Amro savingsaccount	€ 4,523.52		
ASN savingsaccount	€ 8,516.20		
ASN Deposito savingsaccount	€ 50,000.00		
	<u>€ 237,565.47</u>		<u>€ 237,565.47</u>
Cashflow 2017			
Donations and Sponsors			€ 342,350.88
Interest received			€ 266.32
Transferred to Tess Sinlimites Guatemala	€ 173,167.41		
Bankcharges	€ 2,126.97		
Travel and Insurance	€ 3,421.19		
Haberman bottles	€ 3,440.64		
Accountancy	€ 302.50		
Professional for donations	€ 5,203.00		
Event	€ 2,343.29		
various	€ 586.75		
			<u>€ 190,591.75</u>
Increase in Capital			<u>€ 152,025.45</u>
Capital Comparison			
Capital per 31-12-2016			€ 85,540.02
Capital per 31-12-2017			€ 237,565.47
Increase in Capital in 2017			<u>€ 152,025.45</u>

The above financials only relate to TESS Unlimited in The Netherlands. This is the foundation that has the "ANBI" status. The auditor's report is for TESS Unlimited in The Netherlands. Except for a limited number of expenses incurred in the Netherlands, the funds are transferred to TESS Sin Limites in Guatemala. This foundation is responsible for the implementation of the activities under the management of Tessa de Goede-de Ordoñez.

In 2016 TESS Sin Limites in Guatemala also received direct contributions from a number of organizations like, Smile Train, Liliane Foundation, Feed the Dream, several individuals mostly from the US and local donors.

Total amount of these donations in 2017 was 704.878.708 Quetzal (GTQ 1 = € 0.12) approx. € 85.293

The following table gives you some insight in how the funds in Guatemala are used for the various projects.

Operations	€ 84,401
Milkproject	€ 42,221
Evaluations	€ 3,849
Promotion	€ 12,126
Speech therapy	€ 10,490
office and staff (4FT and 1 pt)	€ 26,700
Campamento Sonrisas	€ 7,915
Various	€ 8,451
New Clinic	€ 3,252
Total	€ 199,405



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